
NICOLE MARIE PIOLI

Aiken, SC | Mobile: 631-521-1925 | E-Mail: nmpioli@gmail.com | LinkedIn: @nmpioli

Talented leader, offering top-notch skills in interdepartmental communication, disability advocacy, and business development. Focused motivator seeking a career change to enhance education and employment opportunities for persons with disabilities and create a culture of mutual trust and respect within the organization.

Accomplished and people-centered professional with extensive experience in providing direction and assistance to cross-functional teams to accomplish assigned objectives. Highly collaborative individual with an excellent understanding of service management, disability services, and customer needs, eager to secure the optimal planning of resources and timely quality resolution to the customer's satisfaction. Demonstrate a strong ability to operate in a challenging environment, employing various analytical approaches to pinpoint the areas of required improvements while contributing to general management and support.

- Recognized for leadership skills and supervisory competency combined with an ability to motivate team members to achieve their potential.
- Skillfully analyze and evaluate data, make sound independent decisions, and adopt appropriate courses of action.
- Excel in effective and positive communication, expertly foster confiding relationships, and suggest additional options to meet student and university expectations.

CORE SKILLS AND COMPETENCIES

- Culture Creation
- Program Management
- Customer Acquisition
- Customer Success
- Team Management
- Data Management
- Budgeting and Planning
- Creativity
- Content Creation
- Grant Writing
- Leadership and Influence
- Business Communication
- Decision Making
- Problem-Solving
- Motivation and Assistance
- Flexibility
- Initiative Integration
- Strategic Thinking

CAREER HIGHLIGHTS

Leadership: Performed as the lead spokesperson for the organization to the media and formal presentations producing quality presentation materials focused on disability awareness, education, and advocacy.

Stakeholder Management and Outreach: Built and maintained reliable partnerships with donors and community foundations to enhance program services and increase mission awareness.

Strategic Thinking and Creativity: Created and integrated strategy and content for communications to the community via social media, marketing materials, newsletters, advertisements, and responses to inquiries.

Motivation: Arranged and facilitated bi-weekly meetings promoting wellness for clinicians and school employees to increase patient health outcomes.

PROFESSIONAL EXPERIENCE

University of South Carolina, Aiken
Education Program Coordinator

02/2022 - Present

- Expedited the enrollment and integration of students with Intellectual and Developmental Disabilities into a Post-Secondary Environment.
- Created social media campaigns for a variety of audiences and acted as a liaison between the University's Advancement and Marketing departments.
- Provided efficient leadership to facilitate the development and creation of daily operations.
- Promoted and cultivated an inclusive experience, as well as advocated for disability employment and access to appropriate services throughout the state of South Carolina.

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Great Oak Equine Assisted Programs

06/2016 - 12/2022

Executive Director | Director | Program & Volunteer Coordinator

- Provided efficient leadership to facilitate the development and support of a workforce and volunteer team during daily operations, with risk management being the highest priority.
- Lead a team to facilitate independent and group therapeutic activities and services to participants with disabilities.
- Actively participated in a public relations, verbal, written, and digital communication, development, and advocacy to promote disability inclusivity and employment opportunities.
- Developed and coordinated the annual budget, as well as provided updates and reports on operations at regular Board and Committee meetings, including statistical information and qualitative feedback on program delivery.

Coastal Carolina University

08/2012 - 05/2017

Teaching Associate of Public Health

- Recognized for efficient communication, engagement, and evaluation of up to 180 students per semester, as well as high-profile talent development enabling students to work in a diverse environment.
- Created educational content and evaluated students understanding of a variety of topics, covering personal and community health and wellness, communication strategies, mental health, substance abuse, nutrition, cardiovascular disease, and cancers.
- Maximized efforts to promote independence, critical thinking, and group collaboration among young adults.

University of South Carolina

08/2011 - 07/2013

Research Specialist, Department of Child & Adolescent Psychology

- Compiled and managed data to assess satisfaction with mental health practitioners by their patients and the levels of employment satisfaction by the mental health practitioner.
- Coordinated data collection for a National Institute of Mental Health Grant, demonstrating superior attention to detail and problem-solving skills.

South Carolina Department of Mental Health

08/2010 - 07/2013

Child & Adolescent Mental Health Professional

- Researched, analyzed, and assessed big data sets to determine the eligibility of services for outpatient and school-based mental health services.
- Conducted weekly individual and family therapy sessions aligned with treatment goals to address emotional and behavioral issues.

EDUCATION AND CERTIFICATION

Certified Therapeutic Riding Instructor, PATH International, 2018

Master of Social Work, University of South Carolina, Columbia, SC 2011, 2009 - 2011

Bachelor of Science, Public Health, Coastal Carolina University, Conway, SC, 2009

REFERENCES

Robert Cudlip, Email: ricudliip@gmail.com

Milly Ann Epps, Email: mepps34@aol.com